## **NATALIE ROSENBERG**

32 Country Way Madison, CT 06443 (203) 421-3697

September 1987

to Present VICE- PRESIDENT AND DIRECTOR OF MARKET RESEARCH

BIO-INVESTIGATIONS LTD., Madison, CT. Specialized venture capital and new business development consultancy, focused on assisting new companies execute on their business plan, as well as secure expansionary capital. Secondary focus is assisting intermediate companies identify technologies for acquisition or investment. Prospective client base is international, with focus in the northeast United States. Key component is the negotiation and acquisition of exclusive worldwide licenses from leading universities, and the development of strategic alliances with multinational biopharmaceutical companies. Duties include all aspects of market research, including high-end competitive intelligence on industries, markets and technologies.

Responsibilities include daily and weekly monitoring of target company press releases, scientific and business journals, and industry-issued white papers.

March 1977

to

April 1984

CLAIMS SUPERVISOR

LIBERTY MUTUAL INSURANCE COMPANY, Bala Cynwyd, PA. Workmen's Compensation Department. Responsibilities include training work force to analyze files for compensation payments, as well as approval for medical expenditures. Supervised the issuance of weekly compensation checks.

## **EDUCATION**

1974 - 1975

M.S. Guidance and Counseling CENTRAL CONNECTICUT STATE COLLEGE High Honors Graduate

1970 - 1974

B.S. Elementary Education (Grades K – 8) CENTRAL CONNECTICUT STATE COLLEGE High Honors Graduate

## **PERSONAL**

Born in West Hartford, CT on May 25, 1952. Married for 38 years, since November 1976. Adopted two sons. Enjoy reading books on many different genres, working on latch hook projects, and training my dachshund, Bonnie, whom I adopted from Dachshund Rescue and Pet Services.